# SURVEYORS, QUANTITY SURVEYORS OR ESTATE AGENTS PROPOSAL FORM





SINCE 1832

# **IMPORTANT POINTS**

Please ensure all questions are answered fully, where there is insufficient space please supply information on a separate sheet.

The questions must be answered to the best of your knowledge and belief.

This form must be signed and dated.

Please provide a brochure, if available, and sight of any standard contract terms & conditions used.

It is your continuing duty to disclose all material facts during the policy period which may influence underwriters assessment of your business. Failure to make such disclosures may prejudice your rights in the event of a claim or render the policy void.

#### **Details of Proposer:**

1. Full name of Firm/Company: (Please list <u>all</u> intended parties to be included for cover under this insurance including any foreign subsidiaries)

(Hereinafter know as the 'Proposer')

2. Address(es):

Telephone Number:

Fax Number:

e-mail address:

- 3. Date established:
- 4. Professional activities of Proposer:
- 5. Professional Associations: (Please give details of any Professional/Trade Associations to which the Proposer belongs)

#### Associated Interests:

6. Please give details of any Director or Partner of the Proposer financially associated with any other firm:

#### History:

7. Please give details of any mergers, acquisitions, consolidations or name changes which have occurred during the past 5 years:

N.B. If cover is required for any firm(s) detailed in answer to question 7, please ensure that they are correctly identified in your answer to question 1

### Human Resources:

8.(a) Full names of all	Number of		Date
Directors/Partners	years in this Capacity	Qualifications	Qualified

- 8.(b) Please provide details/curriculum vitae of any Director/Partner with less than 5 years applicable experience.
- 8.(c) If sole Director/Partner, is this a part time occupation? If so, please provide details of other occupations:
- 9. Details of Professionally Qualified Staff:

	Title and		
Name	length of time as such	Qualification	Date Qualified

If unqualified staff are executing activities/details normally undertaken by qualified persons, please give details:

			Length of Time undertaking
Name	Title	Activities/Duties	such Activities/Duties

(Please provide C.V.'s)

10. Total number of staff:

## Financial Analysis:

11. Please give total Gross fees for the past 3 completed years:

	Year end / /	Year end / /	Year end / /
United Kingdom			
USA/Canada			
Other			
Total			

12.	Estimate for forthcoming year:	£
13.	Largest total fee from any one client:	£
14.	Average fee:	£

15. Please indicate the approximate percentage of income apportionment for the last completed year:

(a)	Quantity surveying	%
(b)	Architectural work	%
(c)	Planning and development surveying	%
(d)	Structural surveys or inspection reports	%
(e)	Commercial Valuations for lending purposes	%
(f)	Other commercial valuation	%
(g)	Residential Valuations for lending purposes	%
(h)	Other residential Valuations	%
(i)	Auctioneering	%
(j)	Property/Estate management	%
(k)	Land agency	%
(I)	Commercial Estate agency	%
(m)	Residential Estate Agency	%
(n)	Project management	%
(o)	Insurance broking	%
(p)	Any other, please give details.	%
		100%

# Additional Information:

16. Please complete the following details in respect of the Proposer's 5 largest contract where construction commenced during the past 6 years:

<u>Sta</u>	arting date	Type of contract	Total contract values	Approximate completion dates
a) b) c) d) e)				
17.	Please adv	ise the geographical	spread of the Proposer's	survey/valuations in

17. Please advise the geographical spread of the Proposer's survey/valuations the last 3 years:

Scotland	%	East Anglia	%
North West England	%	South West England	%
North East England	%	London/South East England	%
Midlands	%	Wales	%
Others, please specify	%		

18. Please give details of the 5 largest Clients for survey/valuations in the last 3 years:

	Name	% of overall business
a) b)		% %
c)		%
d)		%
e)		%

19. Is it the Proposer's purpose to always re-impact for re-valuations or assignments of existing surveys?: YES/NO

If NO, what is the maximum period for which the Proposer deems Survey/Valuations to be current before such re-inspection is required? Please specify.

- 20. What, if any, internal Quality Assurance Standards are in current practice to confirm/support the accuracy of any survey/valuation? Please advise nature and period of use.
- 21. Does the Proposer operate any form of either manual or computer cross referring of valuations of similar/identical properties? Please specify.
- 22. Please answer the following if fees are derived from auctioneering activities:

Livestock	%
Commercial property	%
Residential property	%
Paintings, Jewellery etc.	%
Liquidated/damaged stock	%
Any other, please give details	%
	100%

- 23. Please answer the following if fees are derived from commercial valuations:
  - a) Please detail valuers who will undertake commercial valuations:

			No. of Years
<u>Name</u>	<u>Age</u>	<u>Qualifications</u>	Relevant Experience

b) Highest valuation provided (per individual property):

i) in last year	£	Location:
ii) in last 5 years	£	Location:

c) Number of commercial valuations undertaken in past completed year:

d) Fees from commercial valuations in past completed year:

e) Names and business of 5 largest clients:

# <u>Name</u>

ii) iii)

i)

- iv)
- V)
- f) Does the Proposer/did the Proposer in the past abide by the Statements of Asset Valuation Practice prepared by R.I.C.S. in preparing valuation? YES/NO

**Business** 

If NO, please explain the circumstances in which the above statement is not abided by.

24. Are all of your contracts subject to English law? YES/NO

If NO please give details.

25. Are full rights of recourse maintained against sub-contractors, consultants and product suppliers? YES/NO

If NO, please explain.

- 26. Please give details of any substantial changes to the Proposer's activities during the next 12 months.
- 27. Is coverage required in respect of any Director/Partner who has left, retired or died? If yes, please provide details as per question 8.
- 28. Is coverage required for any Director/Partner for liabilities arising out of a previous business? If yes, please provide details.
- 29. Is coverage required for:

(a)	Loss of Documents:	YES/NO
(b)	Dishonesty of Employees:	YES/NO
(c)	Libel & Slander:	YES/NO
(d)	Infringement of Copyright:	YES/NO

#### Details of existing Insurance:

30. Does the Proposer currently buy Professional Indemnity Insurance?: YES/NO

If yes:

- (a) Name of existing Insurer:
- (b) Indemnity Limit: £
- (c) Self insured excess: £
- (d) Premium: £
- (e) Renewal Date: \_\_/\_\_/
- (f) Retroactive Date: \_\_/ \_\_/ \_\_ *Please note that cover will only apply to work executed after the Retroactive Date*
- (g) Has any proposal for Professional Indemnity Insurance made on behalf of the Proposer, Present Director/Partner or any predecessors in business ever been declined or punitive conditions imposed? YES/NO

If yes, please give details.

## Limits required:

31. Please state the Limit(s) of Indemnity for which you require quotations:

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32. Please state the amount of Self Insured Excess you are prepared to carry. Please note, a minimum Self Insured Excess will be required based on the answers contained in this Proposal Form:

£	£	£	£		
Claims Experience:					

Please note that Professional Indemnity Insurance is on a 'claims made' basis and Insurers will exclude any claim, circumstance which may/or is likely to give rise to a claim known by the Proposer prior to the inception of any Professional Indemnity policy. In order that your interests are fully protected you must answer the following questions after full enquiry.

- 33. Have any Professional Indemnity claims been made against the Proposer or any former Director/Partner including whilst acting at any other firm during the last 10 years? YES/NO
  - If YES, please submit full details when returning this proposal form.

34. Are any of the Directors/Partners or employees, AFTER FULL ENQUIRY aware of any circumstance which may give rise to a claim against the Proposer or their predecessors in business or any of the present or former Directors/Partners? YES/NO

If YES, please submit full details when returning this Proposal form.

- 35. (a) You are reminded of 'IMPORTANT POINTS' on page 1.
  - (b) Please ensure you retain a copy of this Proposal Form.

### **Declaration**:

I/WE DECLARE THAT THE ABOVE STATEMENTS AND PARTICULARS ARE TRUE AND THAT I/WE HAVE NOT SUPRESSED OR MIS-STATED ANY MATERIAL FACTS.

I/WE AGREE THAT THIS DECLARATION SHALL BE THE BASIS OF THE CONTRACT BETWEEN ME/US AND THE INSURERS.

SIGNATURE OF PROPOSER:	
(Director/Partner)	

DATE:	